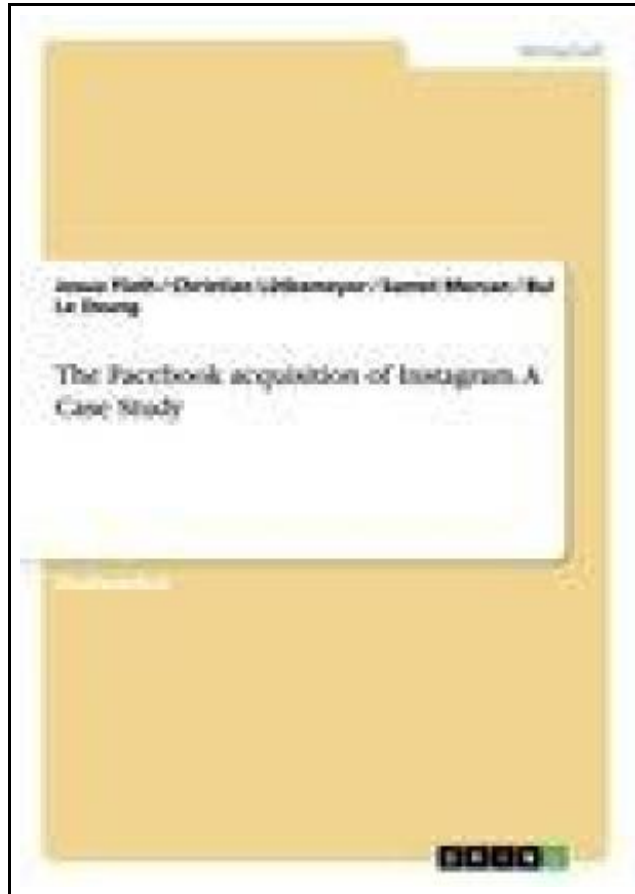


## The Facebook acquisition of Instagram. A Case Study



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Grin Verlag Gmbh Jul 2014, 2014. Taschenbuch. Book Condition: Neu. 210x148x2 mm. This item is printed on demand - Print on Demand Titel. Neuware - Studienarbeit aus dem Jahr 2013 im Fachbereich BWL - Unternehmensführung, Management, Organisation, , Sprache: Deutsch, Anmerkungen: This Case Study has been written by Christian Lütkemeyer, Samet Mercan, Bui Le Dzung and Josua Flath as a group project in the class Strategic Management. , Abstract: On April 9th 2012 Facebook announced its acquisition of the application Instagram for nearly \$1 billion including \$300 million in cash and the rest in stock. The acquisition was finalized on September 6th with an offer of \$736 million. In this case study we want to examine what the reasons of Facebook were to spend such an amount of resources and especially what the acquisition means for Facebook's long-term strategy. We are going to tackle this research question in the following way: 1. We will introduce shortly the advertisement industry to the reader and explain what the typical common/shared strategies are for different parts of the industry (e.g. social network websites, radio, television, papers etc.) 2. Afterwards the strategy of Facebook before the acquisition will be elaborated so that a comparison can be made with the overall advertising strategy and how this made Facebook so popular. 3. The acquisition event: 3.1 First an analysis will be made of the reason behind the acquisition of Instagram (Facebook was going IPO in May or was the acquisition purely strategical for long-term ends, maybe both ) 3.2 What was the reason behind the fast and high valued acquisition The bidding was quite high, was this for strategical purposes (Gaining Instagram faster might mean faster innovation/integration. ) 4. Analysis of the possible changes in the strategy of Facebook after the acquisition and application of...



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