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Real Estate Success: 12 Leadership Strategies to Make Money Regardless of the Global Economy (Paperback)

By Dr Margot Belle Weinstein

Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 279 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****.This book provides a Blueprint to Make Money in Real Estate in any Economic Cycle. It will help you develop the skills and knowledge to thrive in real estate as a leader of a company, a managing broker, an agent, a consultant, an educator or an investor. You will learn: 12 Key Leadership Strategies to bring out the best in yourself and others: 1. Entrepreneurial and Finance Skills, 2. Communication Skills, 3. Problem Solving Skills, 4. Teamwork and Collaboration, 5. Value Expertise, 6. Lifelong Learning, 7. Embrace Diversity, 8. Networking and Marketing, 9. Mentoring Relationships, 10. Create an Open Learning Environment, 11. Value Integrity, Honesty and Professionalism, and 12. Become a Trainer/Teacher. Be inspired by 28 CEOs and top producers Dr. Weinstein has interviewed for this book who work in different sectors and positions in the industry across the globe: 1.BARBARA CORCORAN, former Founder and CEO, Corcoran Group, Real Estate and Business Tycoon, CNBC s Shark Tank, New York. 2.STEVE MORRIS, Founder CEO, EXIT Realty International, top Franchise in United States and Canada. 3.EUGENE GOLUB,...



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